THIS IS FLEXJET

As a leading provider of exceptional private travel experiences for over 25 years, Flexjet has set the standard of excellence in the world of private air travel. Our entrepreneurial spirit, commitment to safety, and constant innovation continues to elevate expectations worldwide.

By combining concierge-level service, continuous program ingenuity, our proprietary Red Label and Versatility Plus programs, and the industry's youngest fleet of aircraft, Flexjet has created an unrivaled travel experience that is quickly becoming the gold standard in the industry. Flexjet will personalize our program offerings to fit your specific needs. This level of customization and care is unique in fractional aircraft ownership.

Our commitment to delivering exceptional private travel experiences means we are dedicated to exceeding the highest standards of safety, operating efficiency, product flexibility and attention to detail. This focus ensures our goal of delivering a consistently outstanding experience each and every time we fly.
THIS IS CORPORATE SOLUTIONS BY FLEXJET

Created specifically to enhance the ever-changing requirements of today’s heavily scrutinized flight departments, Corporate Solutions by Flexjet is the first of its kind in the fractional space to offer tailored solutions to aviation departments. Our consultative approach and portfolio of flexible offerings can be customized to the exact needs of corporate aviation clients and blend with the efficiencies and economies of your existing programs. Our sole focus is to work directly with flight department leaders to provide supplemental lift solutions that help maximize the use of the existing fleet.

Corporate Solutions provides you with a team of consultants, each with over two decades of aviation experience, who are experienced pilots from the 91 and 135 communities. This ensures that your company’s travel needs are addressed with experience, insight and expertise. We understand that placing members of your team on an aircraft outside of your fleet is a significant extension of trust. We work with each flight department to ensure that whether on fleet or on one of our aircraft, your team members will receive a consistent level of the utmost service, comfort and safety.
Our company has been servicing large and small aviation departments, as well as those of Fortune 1,000 companies for many years. Corporate Solutions by Flexjet was created to enable even greater execution of resources for this highly accountable area of business aviation. We are able to operate as stewards of your corporation's capital and of your executive's time, without having all of your capability limited to in-house resources.

More than just offering hours, we wish to enhance the capabilities of your current aviation department with our proprietary Operations Control Center, staffed 24/7 by meteorologists, our safety department, feasibility and performance planners, and customer service representatives to coordinate everything from catering to ground transportation.

Additionally, we help simplify the process of charter by relieving your exposure to the variability and lack of performance in the charter world. Whether you need a larger or smaller cabin aircraft for a specific mission or you need redundancies to cover a critical flight or even detailed choreography of flight arrivals and departures, Corporate Solutions by Flexjet will customize a program to fit your precise needs.
APPROACH

We take a consultative approach to the needs of corporate aviation departments large and small. It begins by working with you to assess your flying-to-date profile in order to identify inefficiencies in capital and equipment. Our conversation then leads to a flexible, customized solution with which everyone from chief pilots to finance to investors can align.

The conversation doesn't stop there. Our organization prides itself on building long-term relationships with our Owners and Partners, thus extending our highly developed network into new areas of exploration and innovation that translate to enhanced value for your operation.
SERVICE

Exceptional service is the core of our collective DNA. We take care of every detail before, during and after every flight. We are committed to getting to know the preferences of each of our Owners so we can anticipate their travel needs.

Flight departments have 24-hour access to our dedicated Corporate Solutions Account Managers who are true experts in private aviation. Whether our clients prefer a vintage wine or special meal, car service or specific airport, our Account Managers make each travel experience impeccable and flawless - as you would expect.

Aircraft can be ready in as quickly as 10 hours with Flexjet. If an aircraft is needed sooner than the contractual call-out time, do not hesitate to contact our account management team. We recognize the unique nature of flight departments, and we are prepared to work creatively to accommodate each request and deliver aircraft as efficiently as possible.

To further aid the management team of your flight department with measuring financial performance, Corporate Solutions provides cost accounting and usage reporting data.

Corporate Solutions clients will also have access to our growing domestic network of branded private terminals and dedicated maintenance facilities, which currently includes:

- **WHITE PLAINS**
  - NEW YORK
- **CLEVELAND**
  - OHIO
- **PALM BEACH**
  - FLORIDA
- **TETERBORO**
  - NEW JERSEY
- **NAPLES**
  - FLORIDA
- **ADDISON**
  - TEXAS

These terminals and facilities are only available to Flexjet clients, and offer a significantly high degree of privacy and anonymity.
THIS IS DIRECTIONAL AVIATION

Flexjet is privately owned by Directional Aviation—a world-renowned private investment firm focused solely on business aviation, which continues to innovate and reshape the industry. Founding principal, Kenneth C. “Kenn” Ricci has had a long career as a type-rated pilot in Gulfstream, Falcon and Citation jets. Kenn oversees the endeavors of Directional Aviation and its entire portfolio of aviation companies. His passion for aviation along with his acute business acumen has propelled Directional Aviation to a leading position in the industry. This is Directional Aviation at a glance:

$1.5 BILLION
REVENUE

OVER 150
AIRCRAFT

2,200
EMPLOYEES

76,806
FLIGHTS
117,234 HOURS TOTAL
IN 2016

6,000
CUSTOMERS

SERVING
OVER 70 COUNTRIES
GLOBALLY

THE PORTFOLIO OF COMPANIES
UNDER DIRECTIONAL AVIATION INCLUDE:

- Flexjet
- Sentient Jet
- Constant Aviation
- Skyjet
- Nextant Aerospace
- Air Services
- Flight Options
- Sojourn Aviation
- Everest Fuel Management
GLOBAL OPERATIONS

Our fully capable international operations and premium long-range fleet help us to provide unrivaled private travel experiences worldwide. We manage a modern, high-performance collection of Gulfstream, Bombardier and Embraer aircraft, which ranks among the youngest and most technologically advanced in the private aviation industry. From the efficient Phenom 300, to the spacious Legacy 450 and Challenger 350, to the large cabin Gulfstream G450 and long-range Global Express and Gulfstream G650 – our program aircraft fit all missions and customer preferences.

When you need the flexibility of flying to a specific destination outside of the designated service areas, we provide a seamless international travel experience. Corporate Solutions by Flexjet manages relationships with a variety of international operators and charter brokers using the same stringent standards we use for charter operators in the U.S. Our network of operators covers Europe, Middle East, Asia Pacific, South America and Central America. We also have an Overflight Exemption, which applies to our entire Flexjet fleet of aircraft.
INTERNATIONAL TRAVEL

Our international travel experience has grown to 62 countries on 6 continents since 2015, and we’re just getting started. A few of our recent intercontinental destinations include:

- RCSS Taipei, China
- SVBM Barquisimeto, Venezuela
- SVMI Vargas, Venezuela
- SBGL Rio, Brazil
- SKCL Palmira, Colombia
- MUHA Havana, Cuba
- MUVR Varadero, Cuba
- RJCC Hokkaido, Japan
- LFBD Bordeaux, France
- EGGW Luton, England
- LFSB Mulhouse, France
- LSGG Geneva, Switzerland
- EGLF Farnborough, England
- 866.724.5218  |  FLEXJET.COM/CORPORATESOLUTIONS
INDUSTRY EXPERIENCE & UNMATCHED FLEXIBILITY

Flexjet has been a leader in the fractional jet ownership market since 1995. We offer a variety of programs from fractional ownership to lease to jet cards. We provide exceptional private travel experiences designed with a truly customized approach. Experience superior choice, flexibility and freedom while enjoying world-class service at every turn.
PILOT TRAINING

Our crews have flown more than 2 million hours and operated in more than 1.5 million flight legs. Pilots have logged an average of more than 10,000 hours of flight time and each averages 12+ years with the company. Our pilot minimum qualifications include:

- 2,500 hours of total time fixed wing
- 500 hours of turbine time
- 500 hours of multi-engine time
- Airline Transport Pilot Certificate
- First Class Medical Certificate

All Flexjet pilots (Captain or First Officer) are Type-Rated in their assigned aircraft, only flying one aircraft type in the fleet.

Flexjet has an approved 14 CFR Part 121 Training Program certified for 14 CFR Part 135 Operations. Our training curriculum exceeds FAA requirements and our First Officers are trained to Captain standards.

Flexjet pilots undergo simulator and ground training including 14 CFR Part 135 competency and instrument proficiency checks every six (6) months.

Training and checking is conducted by Flexjet Flight Instructors at the Bombardier Aerospace Training Center (BATC) for the Learjet 45, Learjet 75LXi, and Challenger 350. BATC is an FAA approved 14 CFR Part 142 Training Center utilizing all Level D Simulators. Vendor training is conducted at CAE for the Gulfstream G450 and Global Express, and at Flight Safety for the Legacy 450 and Legacy 500.

Flexjet instructors are all line qualified in their assigned aircraft and rotate from flight training to line flying every other month. This process leverages the highest level of "real world" operating experience and enhances safety.
SAFETY

Safety is at the core of our organization and ingrained in our culture. In fact, the Flexjet fractional jet ownership program was the first in the world to meet the Industry Audit Standard of the Air Charter Safety Foundation, reflecting the highest standards of aviation safety. All of the aircraft we manage are expertly maintained. Flexjet has earned seven consecutive Platinum ratings, the highest rating possible from third-party safety assessment organization, ARG/US.

Regarding aircraft operations, Flexjet has reported zero major accidents in the last 17 years. We complete thousands of departures every month – nearly 50,000 last year alone.

Seven Consecutive ARG/US Platinum Ratings (14 consecutive years)
Flexjet has earned the biennial ARG/US Platinum Rating for seven consecutive two-year periods and is considered the most prestigious aviation safety rating. The rating is a result of an independent assessment and multi-day, onsite audit that measures against the industry’s best safety practices. Only six percent of charter operators achieve the Platinum Rating.

Nineteen Consecutive FAA Diamond Awards
Flexjet is the only fractional program to earn nineteen consecutive FAA Diamond Awards. To qualify for this prestigious honor, an airline’s maintenance technicians must pass specialized, continuous training in a variety of aircraft systems, regulations and FAA rules over a 12-month period. Twice as many Flexjet technicians have completed this training than was necessary for the award. No other private jet provider has earned more Diamond Awards than Flexjet.
2nd Consecutive Air Charter Safety Foundation Industry Audit Standard Rating (ACSF-IAS)
Flexjet was the first fractional jet ownership program to meet the increasingly strict Audit Standard of the Air Charter Safety Foundation, perhaps the toughest standard for Part 135.

International Standard for Business Aircraft Operations (IS-BAO) Stage 1 Award
An industry code of best practice, IS-BAO provides baseline requirements for structuring aviation departments. Additionally, it challenges flight departments to recognize strengths and weaknesses in their systems, programs and procedures and upgrade to a higher standard where necessary.

MedAire
Fly anywhere with complete peace of mind. Each Flexjet flight is supported by MedAire, which grants Owners access to level 1 trauma services all over the world, 365 days a year. With more than 80,000 approved facilities, you’re never far from help should a medical emergency arise.
AIRCRAFT MAINTENANCE

Flexjet exceeds the FAA Regulations that mandate and govern maintenance requirements. We perform scheduled maintenance using our own dedicated FAA Part 145 Certified Repair Stations in Addison, TX and White Plains, NY. In addition to the two dedicated facilities, we also have dedicated labor in Ft. Lauderdale, FL, St. Louis, MO, Springfield, OH, Denver, CO, Chicago, IL, and Montreal, QC. Our maintenance capabilities include:

- Comprehensive Operations Control Center specialized by fleet.
- 25 to 50 scheduled and unscheduled maintenance events per day.
- 200,000+ man-hours of maintenance performed per year.
- Dedicated factory engineering & field service on-site.
- Fixed facilities and mobile repair teams for full system coverage.

Flexjet requires all maintenance personnel to be FAA Certified/Licensed Airframe and Power-plant technicians or hold a Repairman Certificate when operating under the control of the FAR Part 145 Certified Repair Station.

COMMAND CENTER

Modeled after NASA's Mission Control Center, ours is a state-of-the-art, centralized Operations Control Center that operates around the clock. The Center provides real time data concerning flight schedules, aircraft availability, weather and flight tracking, allowing for instantaneous overview of the day-to-day operation. The control center houses 75+ full-time crew schedulers, flight planners, maintenance controllers, and pilot managers on duty. These individuals review trips constantly and coordinate with flight crews to ensure continuous operational safety and success.

Our advanced proprietary scheduling software ensures compliance with crew qualifications, crew duty requirements and aircraft maintenance requirements. This software ensures the fulfillment of each customer trip request based on aircraft availability, customer preference, crew schedules, crew training and weather conditions.
FLEET

Ours is the youngest fleet in the fractional industry and it continues to grow even younger. Firm aircraft orders equal $2.5 billion for TJS aircraft, with an additional TSO aircraft options. Additionally, with hangars and maintenance bases located in Cleveland, Addison, White Plains, West Palm Beach and Naples, Corporate Solutions by Flexjet is uniquely positioned to help take your aviation department to new heights.
CURRENT FLEET PROFILE

TOTAL COUNT 138   AVERAGE AGE 2012

LIGHT & SUPER LIGHT

LEARJET 75LXi
COUNT – 10
AVERAGE AGE – 2012

LEGACY 450
COUNT – 21*
AVERAGE AGE – 2016

GULFSTREAM G450
COUNT – 8*
AVERAGE AGE – 2014

GLOBAL EXPRESS
COUNT – 35
AVERAGE AGE – 2014

CHALLENGER 300
COUNT – 34
AVERAGE AGE – 2008

CHALLENGER 350
COUNT – 23*
AVERAGE AGE – 2016

GULFSTREAM G650
COUNT – 2
AVERAGE AGE – 2017

MID & SUPER MIDSIZE

GULFSTREAM G500
COMING SOON

LARGE

TOTAL COUNT

ULTRA LONG RANGE

COUNT – 34
AVERAGE AGE – 2008

COUNT – 23*
AVERAGE AGE – 2016

*Includes 2018 deliveries. Delivery dates are subject to change
Note: Current fleet profile does not include Challenger 604/605 retiring aircraft

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CONNECT WITH A SPECIALIST

Contact Flexjet now to review the specific needs of your corporate aviation department and schedule a customized assessment with our Corporate Solutions team.

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